

Devices

<u>Device</u>	<u>Type</u> – All devices require separate Satellite data plans	<u>\$NZD inc GST</u>	<u>\$AUD Excl GST</u>	<u>\$CAN excl Tax</u>	<u>\$USD excl Tax</u>
Spot™ Trace	Spot Trace Asset tracker – Standard 5 min tracking with mounting bracket. Suitable for tracking only. Variable tracking 2.5min to 60 min with plans.	\$229.00	\$195.00	\$185.00	\$139.00
Spot™ Gen 3	Spot Generation 3 Satellite Messenger, with customisable preset messages and programmable tracking rate with unlimited or extreme plans. Basic 10 min tracking plan standard.	\$279.00	\$235.00	\$225.00	\$165.00
Spot™ Smart 1C	SPOT Simplex device for long term monitoring of assets or delivery of RAW data from switches or data recorders	\$349.00	\$295.00	\$279.00	\$209.00
Spot™ Smart 1C - Solar	SOLAR Powered version of Smart 1C with extended battery life up to 5 years.	\$649.00	\$549.00	\$515.00	\$390.00
Spot™ X	Duplex SPOT Communicator with 2-way satellite messaging and unlimited tracking.	\$529.00	\$450.00	\$399.00	\$299.00
GARMIN® Explorer +	GARMIN® inReach Explorer Plus with loaded TOPO maps, variable tracking, waypoints, Routes, & 2-way Satellite messaging	\$769.00	\$649.00	\$610.00	\$459.00
GARMIN® SE +	GARMIN® inReach SE Plus with variable tracking, waypoints, Routes, & 2-way Satellite messaging.	\$669.00	\$579.00	\$535.00	\$399.00
GARMIN® Mini	GARMIN® inReach Mini with Fenix watch connectivity, variable tracking, waypoints, Routes, & 2-way Satellite messaging.	\$579.00	\$519.00	\$465.00	\$349.00
GARMIN® Instinct Watch	GARMIN® Instinct Watch available in 6 colours. Fitness and Adventure watch with long battery life and connection via Ant+ to GARMIN® Mini 66i and 86i series of devices	\$449.00	N/A	N/A	N/A
GARMIN 66i/86i	GARMIN® GPSMAPS 66i or 86i fully featured GPS Mapping device with integrated inReach Technology. (86sci available with Blue Water G2 charts for extra \$50). Comes with powered mount ready to connect to RAM products sold separately	\$999.00	\$840.00	\$750.00	\$560.00



Devices – Cont'd

<u>Device</u>	<u>Type – All devices require separate Satellite data plans</u>	<u>\$NZD inc GST</u>	<u>\$AUD excl GST</u>	<u>\$CAN Tax Excl</u>	<u>\$USD tax Excl</u>
Iridium 9575	Iridium Extreme 9575 Satellite Phone – full kit.	\$2,499.00	N/A	N/A	N/A
Iridium 9555	Iridium 9555 Satellite Phone	\$2,199.00	N/A	N/A	N/A
Iridium GO	Iridium Go – Wi-Fi Satellite communication device	\$1,750.00	N/A	N/A	N/A
iSavy HUB	Inmarsat iSavy Broadband Hub	\$2,799.00	N/A	N/A	N/A





TRACKME

TrackMe International Price List
Effective 1st April 2020

Pack Options	Type – all Pack options require minimum term and open satellite connections	\$NZD inc GST	\$AUD excl GST	\$CAN Tax Excl	\$USD tax Excl
GARMIN® Explorer + Lone Worker Pack	Lone Worker Pack Explorer Includes GARMIN® Explorer Plus, RAM Window mounted power cradle, TrackMe Pro+ connection and TrackMe Pro+ Plans for first month. Ongoing plan costs include the SALUS Monitoring services and TrackMe Pro+ for one user. (\$99.75/month inc GST)	\$999.00	\$POA	\$POA	\$POA
GARMIN® SE + Lone Worker Pack	Lone Worker Pack SE Includes GARMIN® SE Plus, RAM Window mounted power cradle, TrackMe Pro+ connection and TrackMe Pro+ Plans for first month. Ongoing plan costs include the SALUS Monitoring services and TrackMe Pro+ for one user. (\$99.75/month inc GST)	\$899.00	\$POA	\$POA	\$POA
GARMIN® Mini Lone Worker Pack	Lone Worker Pack Mini Includes GARMIN® Mini, Window mount, TrackMe Pro+ connection and TrackMe Pro+ Plans for first month. Ongoing plan costs include the SALUS Monitoring services and TrackMe Pro+ for one user. (\$99.75/month inc GST)	\$749.00	\$POA	\$POA	\$POA
TrackMe Premium Lone Worker Pack	Premium Remote Worker Includes either the GARMIN® GPSMAPS 66i or Marine 86i, RAM Window mounted power cradle, TrackMe Pro connection and TrackMe Pro+ Plans for first month. Ongoing plan costs include the SALUS Monitoring services and TrackMe Pro+ for one user. (\$99.75/month inc GST)	\$1,249.00	\$POA	\$POA	\$POA
GARMIN® SE + Lone Worker Lease Package	Monthly Lease of GARMIN SE Package Includes Hardware and in-Car window powered mount. Includes TrackMe Pro+ Connection monthly and requires a minimum 6-month connection. Full Monitored solution also available for extra cost. Discounts available for 12-month contracts with Lease buy-back option at the end of contract. Message configuration and access to TrackMe Pro profile setup. Any devices lost or damaged will be charged at retail replacement value. Devices remain the property of SPOTNZ until fully paid for. Service only available to NZL and Australian Clients	Starts from \$179.00	Starts from \$POA	N/A	N/A



Plans

Plans	Type – Conditions applied to each plan	\$NZD inc GST	\$AUD excl GST	\$CAN excl Tax	\$USD excl Tax
SPT BASIC	SPOT Basic 10 min tracking with unlimited messages and tracking points. Available for Gen 2 & Gen 3 devices only. No minimum contract.	\$37.99	\$31.80	\$29.00	\$22.00
SPT UNL	SPOT Unlimited Variable tracking for Spot Trace and Gen 3 devices. 5, 10, 30, & 60 min tracking with continuous tracking mode.	\$44.99	\$38.00	\$36.00	\$27.00
SPT EXT	SPOT Extreme tracking mode for Trace or Gen 3 devices. 2.5 min tracking.	\$59.99	\$50.00	\$48.00	\$36.00
SPT SIMPX	SPOT Simplex Plan for Smart 1 C devices. Data charged extra	\$12.50	\$10.00	\$10.00	\$7.50
SPT X	SPOT X Duplex Unlimited Data Plan (see TrackMe Plans managed via SPOT Portal)	\$TBC	\$TBC	\$TBC	\$TBC
SPT Annual BASIC	SPOT Basic Annual plan – 10 min 24 hour reset tracking only ** Not available for business connections to TrackMe Pro**	\$399.00/yr	\$335.00/yr	\$299.00/yr	\$225.00/yr
SPT HOOKUP	Hook Up fee for Spot Devices on flexible time plans	\$29.99	\$25.50	\$24.00	\$18.00



InReach Plans – Updated pricing and plans 01/02/2020

<u>Plans</u>	<u>Type – Conditions applied to each plan</u>	<u>\$NZD inc GST</u>	<u>\$AUD excl GST</u>	<u>\$CAN excl Tax</u>	<u>\$USD excl Tax</u>
ActivateMe	Connection and configuration fee for inReach devices to Monthly plans – one off fee per connection. Reactivation fee only \$49 in NZL for reactivation of same device.	\$69.00	\$60.00	\$55.00	\$40.00
TM SOLO	TrackMe Solo Plan – Basic plan inc Limited 10 min tracking (pay per track) and preset messages plan for inReach Devices. 20 text messages included. Weather reports and extra messages charged <i>***Available for all devices, no suspension fees available.</i>	\$49.00	\$42.00	\$37.00	\$29.00
TM PRO	TrackMe Pro – Lone Worker Starter plan – Pro plan inc unlimited 10 min tracking and preset messages plan for inReach Devices. 40 text messages included. Weather reports and extra messages charged.	\$75.00	\$65.00	\$57.00	\$45.00
TM Extreme	TrackMe Extreme – 20,000 Byte data plan with 5 min tracking for inReach Devices <i>**Not available for GARMIN® inReach Mini, GPSMAPS 66i or SPOTX</i>	\$99.00	\$85.00	\$79.00	\$59.00
TM Ultra	TrackMe Ultra – Unlimited Data plan with 2-5 min tracking for inReach Devices	\$149.00	\$125.00	\$115.00	\$85.00
Notes: ** ***	GARMIN inReach Mini, 66/86i and SPOTX are only able to be connected to the SOLO, PRO & ULTRA plans. All other Delorme or GARMIN devices can be connected to any plan above. Suspension plans available on request.				





TrackMe International Price List
Effective 1st April 2020

Services – updated services 01/02/2020

Services	Type – Conditions applied to each Service	\$NZD inc GST	\$AUD excl GST	\$CAN excl Tax	\$USD excl Tax
TM Connect	TrackMe Sat Link Includes SALUS Basic Monitoring, single device monitoring for remote monitoring and single preset auto time checks. As well as forwarding to 3 rd Party Apps for review and management. Price is per device per month.	\$10.00	\$9.00	\$8.00	\$7.50
TrackMe Pro	TrackMe Pro 2.0 integrated with SALUS Professional Ai - Passive Alerts System, computer enhanced profile monitoring, with full system access to create, edit and delete users, profiles and tracking pages. Price is per device per month.	\$19.00	\$17.00	\$15.00	\$12.00
TrackMe Pro+	TrackMe Pro+ complimented with cell phone app for time and task monitoring, full dashboard and administrative functions to remotely start and stop tasks in the field. Full reporting suite of products to enhance your Lone Worker safety. Allows for pooling of devices and easy integration with vehicle and asset tracking (POA available on request). Price is per device per month.	\$24.50	\$21.00	\$19.00	\$15.00
TM Monitor Lone Worker Solution	Lone Worker Monitoring and Wellness Fully supported Lone Worker Management and integrated wellness checks. Pricing subject to terms and conditions and minimum connections. Price is indicative only and includes Trackme Pro+ plan. Available for NZL & Australia only	\$49.00	\$44.00	N/A	N/A
TrackMe Pro+ (extra users)	TrackMe Pro+ extra users and administrators added to cellphone based user portal powered by GetHomeSafe.com can use pooled devices above. Requires Satellite device and connections for at least one device.	\$5.75 ea	\$5.00 ea	N/A	N/A





TrackMe International Price List
Effective 1st April 2020

Accessories

<u>Device</u>	<u>Type</u>	<u>\$NZD inc GST</u>	<u>\$AUD excl GST</u>	<u>\$CAN excl Tax</u>	<u>\$USD excl Tax</u>
RAM SPTG3	STD Window RAM mount - Spot G3	\$79.00	\$68.00	N/A	N/A
RAM GAR HD PWR	Powered HD RAM Window mount for GARMIN Explorer & SE plus, now available for 66i	\$115.00	\$100.00	N/A	N/A
Cable SM1C	Cable for Smart 1C	\$80.00	\$68.00	N/A	N/A
9560 IR GO Bat	Spare Battery 9560 for Iridium Go	\$175.00	\$150.00	N/A	N/A
SPT Trace Cable	Trace Cable – Watertight for SPOT Trace	\$99.00	\$87.00	N/A	N/A
9575 Sat Bat	9575 Satellite Phone Spare Battery	\$235.75	\$195.00	N/A	N/A
Friction Mount GAR	Friction Gel Mount for GARMIN Devices	\$75.00	N/A	N/A	N/A
Fixed Mount GAR	Fixed Mount for GARMIN Devices	\$45.00	N/A	N/A	N/A
Bike Mount GAR	Bike Mount for GARMIN Devices	\$19.00	N/A	N/A	N/A
Tether GAR	Tether Mount for GARMIN devices	\$30.00	N/A	N/A	N/A

Freight free for NZL Orders over \$500, all other delivery addresses subject to International shipping charges as applicable. International taxes also payable on consignment. Pricing for NZL customers is inclusive of 15% GST.

